

21 customer acquisition strategies to win new customers - 21 customer acquisition strategies to win new customers figuring out how to acquire new customers is difficult i ve spend the past few years working with all kinds of different businesses across a range of industries to help them figure this out, **the one to one future don peppers martha rogers** - the one to one future revolutionized marketing when it was first published then considered a radical rethinking of marketing basics this bestselling book has become today s bible for marketers now finally available in paperback this completely revised and updated edition with an all new user s guide takes readers step by step through the latest strategies needed for any business to, **traction how any startup can achieve explosive customer** - praise for the first edition of traction anyone founders managers and executives trying to break through to new customers can use this smart ambitious book, **digital marketing a framework review and research agenda** - 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